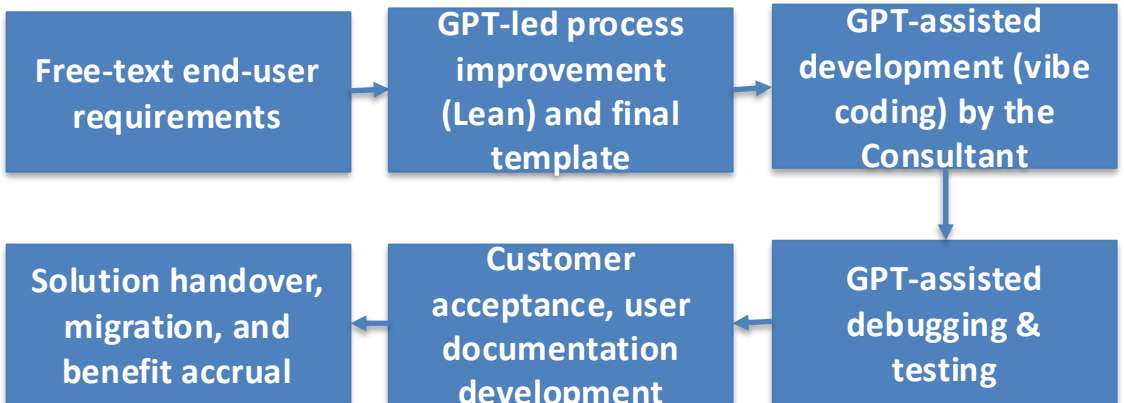
End user-defined GPT-shaped automated workflows that make practical sense.

CHALLENGE

- A customer spots that any business process around them requires optimisation and automation.
- Software vendors cannot afford to solve customers' niche problems other than by including them in the next edition of the mass software release (not guaranteed).
- A customer doesn't want to wait for the corporate digital transformation project – no time, budget, resources or all of those. They want simple, quick, inexpensive, and plug-and-play solutions to improve everyday business process efficiency.
- Any such solution must be secure and acceptable to the IT department and easy to use.
- Such a solution must demonstrate its benefits to any concerned party.



SOLUTION

- A customer briefly describes a legacy process and formulates a free-text automation requirement for the custom GPT.
- A custom GPT prepares a standardised lean-optimised solution description to be approved by the client before automation. IT may review and accept/edit it, as well.
- A solution is based on a familiar and readily-available Microsoft 365 ecosystem (Power Apps, SharePoint, Outlook, Teams) with its embedded AI tools (AI Builder).
- Data security and governance are not compromised, as no third party enters the corporate IT environment.
- Based on the customer's internally approved solution, the Consultant prepares the automation-first Power App solution, with AI functionality, only if required and acceptable for a customer.
- The Consultant hands over the Power App portable "managed" solution (zip file with the solution description and user instructions), which the end-user can implement or ask the IT to, and start using in minutes.
- **Power Apps naturally track time and cost savings**, which the end user can report as additional benefits.
- Each workflow includes an audit trail of critical artefacts and evidence.

2-3 weeks from an idea to the benefits

Proposed commercial model (with demo rates)

Scenario 1: Cash payment

Typical estimate

1. GPT-assisted process analysis, improvement, and standardized definition: $500 fixed fee (GPT execution)
2. Process analysis, end-user interview and final process sign-off: 4 hours x $100 = $400
3. Solution development: 20 hours x $100 = $2,000
4. Debugging and testing: 10 hours x $100 = $1,000
5. Acceptance and user documentation: 4 hours x $100 = $400

TOTAL: $4,300 (one-off) **+ 20% annually** (bugfixes and updates/improvements).

Scenario 2: Savings share*

Typical estimate

1. Time savings per flow run (agreed with the Client) = 10 min
2. Flow runs per day = 5
3. Flow runs per annum = 250 w.d. x 5 = 1,250
4. Total time savings = 12,500 min = 208,33 hours
5. Average hourly rate of back-office staff = $30
6. Savings share = 50%/50%

TOTAL: ($3,125 + 20%) annually (bugfixes and updates/ improvements, billed quarterly, based on Power App flow stats)

* Savings assumptions and measurement methodology to be agreed and documented prior to delivery.

Client is responsible for providing Microsoft 365 licenses, including Outlook, Teams, Power Apps, SharePoint, AI Builder/Copilot Studio